7th February, 2018

To
Indian Oil-Adani Gas Pvt. Limited,
(Kind Attn: Shri Bhashit Dholakia. Director)
2nd Floor, 81, HOWE India House,
Nehru Place, New Delhi-110019

Subject: Letter of Intent (LoI) for Grant of Authorization to Indian Oil Adani Gas Pvt. Ltd. for development of City Gas Distribution Network in the Geographical Area of South Goa District GA.

Sir.

With reference to submission of Performance Bank Guarantee for Rs. 1623.12 crore vide your letter No. NIL dated 11.01.2018, as per the requirement under Regulation 10(1) of the Petroleum and Natural Gas Regulatory Board (Authorizing Entities to Lay, Build, Operate or Expand City or Local Natural Gas Distribution Networks) Regulations, 2008, please find enclosed authorization in Schedule D for the GA of South Goa District in duplicate.

2. The tariff applicability is as per the Judgment of Hon’ble Supreme Court of India in the SLP No. 22273 of 2012.

3. You are requested to put your stamp & signature on each page of the document and return one copy within 7 days of receipt of this communication, to the PNGRB for records.

4. The enclosed authorization issues with the approval of the Board.

Yours faithfully,

[Signature]
Arvind Kumar
Additional Adviser
Schedule D
[see regulations 10 (7) and 18 (7)]

Grant of authorization for laying, building, operating or expanding CGD network

7th February, 2018

To
Indian Oil-Adani Gas Pvt. Limited.
(Kind Attn: Shri Bhashit Dholakia. Director)
2nd Floor, 81, HOWE India House.
nNehru Place, New Delhi-110019

Subject: Grant of Authorization to Indian Oil Adani Gas Pvt. Ltd. for development of City Gas Distribution Network in the Geographical Area of South Goa District.

Sir,

With reference to your application-cum-bid for grant of authorization for laying, building, operating or expanding the CGD network in South Goa District, it has been decided to grant you the authorization subject to the Petroleum and Natural Gas Regulatory Board (Authorizing Entities to Lay, Build, Operate or Expand City or Local Natural Gas Distribution Networks) Regulations, 2008 and the following terms and conditions:

1. The Authorized Area for laying, building, operating or expanding the proposed CGD Network shall cover an area of 1940 square kilometer and as depicted in the enclosed drawing.

2. The activities of laying, building, operating or expansion of the CGD Network to commence within a period of 150 days from the date of this authorization.

3. The activities permitted above shall have to be completed as per the approved time schedule enclosed at Annexure 1. Any failure on the part of the entity in complying with the milestones prescribed in the time schedule shall lead to consequences as specified under regulation 16 of the Petroleum and Natural Gas Regulatory Board (Authorizing Entities to Lay, Build, Operate or Expand City or Local Natural Gas Distribution Networks) Regulations, 2008.

4. The entity shall design and install an optimal size of the infrastructure in terms of capacities of various types including steel belting of the authorized area, online compressors of adequate capacity for compressing of natural gas into CNG, allied equipments and facilities in the CGD network as identified in its DFR depending on the potential demand for natural gas. The infrastructure in the CGD network
should be adequate to maintain uninterrupted flow of natural gas in the pipelines and
be also able to maintain supplies at adequate pressure to online CNG stations.

5. The entity shall maintain an uninterrupted supply of natural gas to all
categories of customers in the CGD network. In the event of any disruption in the
supply of natural gas in the CGD Network, first priority shall be accorded to
restoration of supplies to domestic PNG customers. In case of disruption of supply to
domestic PNG customers for more than twelve hours, the entity shall compensate to
the domestic customer on the following basis:

(a) the normative volume of natural gas consumption for the first domestic
PNG connection for cooking requirements based on last three months
weighted average consumption per day to be applied for each day's
disruption and multiplied by ten:

(b) normative value of natural gas consumption shall be based on last three
months' weighted average billing price of natural gas for supplies to the
first domestic PNG connection for cooking requirements; and

(c) the value of compensation shall be equal to normative volume of natural
gas consumption as per clause (a) multiplied by normative value as per
clause (b) and shall be adjusted by allowing a credit to the domestic PNG
Customer in the next billing cycle or in the next pre-paid smart card in
case of smart card metering.

(d) In case the disruption of supplies is attributed to any fault of the domestic
PNG customer, no compensation shall be payable by the entity.

6. The entity is allowed an exclusivity period under the Petroleum and Natural
Gas Regulatory Board (Exclusivity for City or Local Natural Gas Distribution
Networks) Regulations, 2008, in respect of the following:

(a) 300 months from the date of issue of this communication for laying,
building and expansion of the CGD network; and

(b) 60 months from the date of issue of this communication in terms of an
exemption from the purview of common carrier or contract carrier for the
CGD network:

Provided that the entity meets the obligations in line with the Petroleum and
Natural Gas Regulatory Board (Exclusivity for City or Local Natural Gas
Distribution Networks) Regulations, 2008:

Provided further that the period of exclusivity allowed under sub-clause (a) or
sub-clause (b) may be terminated before the expiry of the period mentioned
above in line with the provisions under Petroleum and Natural Gas Regulatory Board (Exclusivity for City or Local Natural Gas Distribution Networks) Regulations, 2008.

7. The authorized entity shall be required to take prior approval from the Board for creation of any lien, charge or hypothecation of the CGD network to secure finances for the project and furnish details of utilization of funds. However, in case of raising funds from any financial institution or bank, the entity will be required to only inform the Board of the sanction of the funds within a period of seven days.

8. The entity shall submit a detailed and clear financial closure report to the Board within a period of one hundred and eighty days from the date of authorization issued by the Board under regulation 10 of Petroleum and Natural Gas Regulatory Board (Authorizing Entities to Lay, Build, Operate or Expand City or Local Natural Gas Distribution Networks) Regulations, 2008.

9. The entity shall publish on its website the network tariff for transportation of natural gas as well as the compression charge for CNG in the CGD network in the authorized area which is also annexed to this schedule.

10. The entity shall publish the applicable retail selling price of PNG for all categories of customers and also for the purpose of invoicing in Rs./MMBTU.

11. The entity shall publish and display the retail selling price of CNG for the purpose of invoicing to CNG customers in Rs./Kg at all CNG dispensing stations.

12. The furnishing of performance bond of **Rs 1623.12 Crore (Rupees One Thousand Six Hundred and Twenty three crores and Twelve Lakh only)** is a guarantee for timely commissioning of the project as per the prescribed targets in the bid and for meeting the service obligations during the operating phase of the project.

13. The entity shall comply with the applicable provisions under the Petroleum and Natural Gas Regulatory Board (Authorizing Entities to Lay, Build, Operate or Expand City or Local Natural Gas Distribution Networks) Regulations, 2008, the Petroleum and Natural Gas Regulatory Board (Exclusivity for City or Local Natural Gas Distribution Networks) Regulations, 2008, relevant regulations for technical standards and specifications, including safety standards, any other regulations as may be applicable and the provisions of the Act.
14. In case the authorization of the entity is terminated, the Board may assign the rights and obligations of the entity to any agency or another entity on such terms and conditions, as it may deem fit. Further, the entity may be required, as per the directions of the Board, to continue the operations of the CGD network at the same level till another agency or entity appointed by the Board takes over the full control of the CGD network.

You are requested to confirm your acceptance by filling-in the acceptance of the grant of authorization provided below and return the same in original. (Please note that all pages along with the Annexure are to be initialed & stamped).

Yours faithfully,

Dated: 7.2.2018

(Arvind Kumar)
Additional Adviser

Acceptance of the Grant of Authorization

I/ We hereby accept the grant of authorization issued by the PNGRB vide letter ref. ___________________________ dated _____________ and agree to comply with all the terms and conditions subject to which I/ We have been granted the authorization for laying, building, operating or expanding city or local natural gas distribution network in the authorized area of South Goa District.

Date:
Place:

Signature of the Entity or Authorized Signatory
**ANNEX 1 - GA of South Goa District**

**Minimum Work Programme as per BID**

<table>
<thead>
<tr>
<th>Inch- Kms of Pipeline to be Laid.</th>
<th>No. of Domestic PNG Connections</th>
</tr>
</thead>
<tbody>
<tr>
<td>698</td>
<td>7592</td>
</tr>
</tbody>
</table>

**Year wise Break Up of targets**

<table>
<thead>
<tr>
<th>Total Inch- Kms of Pipeline to be Laid.</th>
<th>Year 1 (20%)</th>
<th>Year 2 (50%)</th>
<th>Year 3 (80%)</th>
<th>Year 4 (90%)</th>
<th>Year 5 (100%)</th>
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</thead>
<tbody>
<tr>
<td>698</td>
<td>140</td>
<td>349</td>
<td>559</td>
<td>629</td>
<td>698</td>
</tr>
</tbody>
</table>

**Year wise Break Up of targets**

<table>
<thead>
<tr>
<th>Infrastructure for PNG Domestic Connections.</th>
<th>Year 1 (15%)</th>
<th>Year 2 (50%)</th>
<th>Year 3 (70%)</th>
<th>Year 4 (70%)</th>
<th>Year 5 (100%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>7592</td>
<td>-</td>
<td>1139</td>
<td>3796</td>
<td>5694</td>
<td>7592</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Network Tariff (from 1-25 Years) Rs. per MMBTU</td>
<td>0.01</td>
</tr>
<tr>
<td>Compression Charge (from 1-25 Years) Rs. per Kg.</td>
<td>0.01</td>
</tr>
</tbody>
</table>