



P-16410/2023 10/10/15/17  
हिन्दुस्तान पेट्रोलियम कॉर्पोरेशन लिमिटेड

(भारत सरकार उपक्रम) रजिस्टर्ड ऑफिस : 17, जमशेदजी टाटा रोड, मुंबई - 400 020.

**HINDUSTAN PETROLEUM CORPORATION LIMITED**

(A GOVERNMENT OF INDIA ENTERPRISE) REGISTERED OFFICE : 17, JAMSHEDJI TATA ROAD, MUMBAI - 400 020.

पी एन जी आर वी /  
PNGRB/... 6258  
दिनांक  
Dt. 17/08/2023

8, शूरजी वल्लभदास मार्ग, पोस्ट बॉक्स नं. 155, मुंबई - 400 001. दूरभाष - 2263 7000 • फॅक्स - 022-2261 1822 • ई-मेल : mktghqo@hpcl.co.in  
8, Shoorji Vallabhdas Marg, P. O. Box No. 155, Mumbai - 400 001. Tel. : 2263 7000 • Fax : 022-2261 1822 • e-mail : mktghqo@hpcl.co.in  
CIN No.: L23201MH1952GOI008858

Ref: MKTG/PL/ATF-PL/EOI

14<sup>th</sup> August 2023

To,  
The Secretary,  
Petroleum and Natural Gas Regulatory Board,  
1<sup>st</sup> Floor, World Trade Centre, Babar Road,  
New Delhi – 110001

Kind Attn : Ms. Vandana Sharma

Subject : Expression of Interest (EOI) to Lay, Build & Operate Petroleum Product (ATF) Pipeline from Vashi to Navi Mumbai International Airport-Mumbai (Maharashtra) under Regulation 4(1).

V  
17/8  
JA (Auth)  
Jaswinder Arora  
18/8  
DACA-II  
ACCA-6

Respected Madam,

As you are aware, Navi Mumbai Airport is being developed by Navi Mumbai International Airport Ltd. (NMIAL) which is expected to be commissioned in December 2024.

HPCL proposes to lay a new Aviation Turbine Fuel (ATF) pipeline from HPCL Vashi Terminal to Navi Mumbai International Airport. The ATF pipeline is safe, environment friendly & most economical mode for transportation of ATF compared to road transportation.

We are enclosing the following documents for your perusal:

- (i) EOI Application in the specified Schedule A format under Regulation 4(1) of PNGRB (Authorizing Entities to Lay, Build, Operate or Expand Petroleum and Petroleum Products Pipelines) Regulations, 2010 for Laying, Building and operating Petroleum Product ATF Pipeline from HPCL Vashi Terminal to Navi Mumbai International Airport.
- (ii) Statement of Minimum eligibility conditions with details of experience in Hydrocarbon pipelines (Annexure-I)
- (iii) Name, Addresses, Telephone numbers, email IDs of Directors (Annexure-II)
- (iv) Indicative Route Map of proposed pipeline (Annexure-III)
- (v) Certificate of Net Worth (Annexure-IV)
- (vi) Application fee of Rs.1,00,000 (Rupees One Lakh) only vide NEFT vide UTR No. N217232581574474 dated 05.08.2023 ,towards the application fees for the EOI.

We request you to kindly initiate the process for an early grant of authorization & execution for Laying, Building and Operating the subject Petroleum Product (ATF) Pipeline.

Thanking You,

Very Truly yours,

Rajesh Mehtani

**RAJESH MEHTANI** Executive Director-Aviation

Executive Director-Aviation

Constituted Power of Attorney

Hindustan Petroleum Corporation Ltd., Mumbai

Encl.: As per Attachment

## Schedule A

[see regulations 4 (1) and 5 (6)]

Application form for submitting expression of interest by an entity desirous of laying, building, operating or expanding a petroleum and petroleum products pipeline.

- A. Only an entity which complies with the minimum eligibility criteria as per regulation 5 (6) of the Petroleum and Natural Gas Regulatory Board (Authorizing Entities to Lay, Build, Operate or Expand Petroleum and Petroleum Products Pipelines) Regulations, 2010 is eligible to submit its application for submission of expression of interest to the Board- **Complied**.
- B. Entities must enclose documentary proof in support of its meeting the minimum eligibility criteria: Details of compliance to minimum eligibility criteria is provided as per Annexure-I.
- C. The entity submitting the expression of interest must submit the following information:

<b>1</b>	<b>General Details</b>	
A	Name of the Entity	Hindustan Petroleum Corporation Limited
B	Type of firm – Public Limited Company / Private Limited Company / Partnership firm / Proprietorship firm / Others (please specify)	Public Sector Enterprise
C	Date of incorporation and date of commencement of business	15/07/1974
D	Address of the Registered office	Petroleum House 17, Jamshedji Tata Road, Churchgate, Mumbai – 400020
E	Name, addresses, telephone numbers, e-mails of all directors / partners / proprietor.	Enclosed as Annexure II
<b>2</b>	<b>Primary Technical Data</b>	
A	Point of origin and the end point of the proposed petroleum and petroleum products pipeline	<u>Point of Origin of the Pipeline:</u> – From HPCL's Vashi POL Terminal  <u>End Point of the Pipeline:</u> – Navi Mumbai International Airport (NMIA) ATF Fuel Farm
B	Indicative route of the proposed petroleum and petroleum products pipeline indicating the likely petroleum products injection points and likely delivery points depicted on a physical map	Indicative Route Map Enclosed as Annexure III. <u>Injection Point:</u> HPCL Vashi POL Terminal <u>Delivery Points:</u> Fuel Farm within Navi Mumbai International Airport
C	Petroleum products availability position	ATF demand of NMIA would be supplied from HPCL Vashi POL Terminal. ATF at Vashi POL Terminal would be sourced from HPCL Mumbai Refinery.
D	Potential demand of petroleum products enroute the petroleum and petroleum product pipeline	Subject to changes in market demands, HPCL's own requirement of ATF transportation through this pipeline is as follows:



		<table border="1"> <thead> <tr> <th>Year</th> <th>ATF Demand (TMTPA)</th> </tr> </thead> <tbody> <tr> <td>2025-26</td> <td>56</td> </tr> <tr> <td>2030-31</td> <td>289</td> </tr> <tr> <td>2035-36</td> <td>574</td> </tr> <tr> <td>2040-41</td> <td>720</td> </tr> </tbody> </table> <p>Any other tabled demand by third party shall be considered subject to firm long term agreement on take or pay basis.</p>	Year	ATF Demand (TMTPA)	2025-26	56	2030-31	289	2035-36	574	2040-41	720
Year	ATF Demand (TMTPA)											
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2030-31	289											
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E	Assessment of total volume for transportation in the proposed petroleum and petroleum products pipeline	<p>The Total Volume assessed including the Regulation specified additional 25% of HPCL own requirements as follows:</p> <table border="1"> <thead> <tr> <th>Year</th> <th>ATF Demand incl. common carrier (TMTPA)</th> </tr> </thead> <tbody> <tr> <td>2025-26</td> <td>70</td> </tr> <tr> <td>2030-31</td> <td>361</td> </tr> <tr> <td>2034-35</td> <td>717</td> </tr> <tr> <td>2035-36</td> <td>900</td> </tr> </tbody> </table>	Year	ATF Demand incl. common carrier (TMTPA)	2025-26	70	2030-31	361	2034-35	717	2035-36	900
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2030-31	361											
2034-35	717											
2035-36	900											
F	Any other issue considered as relevant by the entity	NIL										
3	<b>Application fee</b>	<b>NEFT vide UTR No. N217232581574474 dtd 05.08.2023 for Rs. 1,00,000/-</b>										

Date: 14.08.2023

Place: Mumbai



Rajesh Mehtani

Executive Director-Aviation

**RAJESH MEHTANI**

Executive Director - Aviation

Constituted Power of Attorney

Hindustan Petroleum Corporation Ltd., Mumbai

**ANNEXURE – I**

**DETAILS / ENCLOSURES IN SUPPORT OF HPCL MEETING THE MINIMUM ELIGIBILITY CRITERIA AS PER REGULATION 5(6)**

Reg. 5(6)	Eligibility Norm	Remark																																				
(a)	<b>Application Fee</b>	Fee amount of Rs.1,00,000 in the form of NEFT Transfer vide UTR no. N217232581574474 dated 05.08.2023 towards Expression of Interest for Authorisation is enclosed (in line with amended clause 3 “Levy of Fee Regulation” PNGRB Regulations, 2007.																																				
(b) (i)	<b>Entity is technically capable of laying &amp; building Petroleum &amp; Petroleum Products pipeline</b>	<p>HPCL satisfies criteria 5 (6) (b) (i) : Has Laid, Built and Operating pipelines of length &gt; 300 Kms</p> <table border="1" data-bbox="662 709 1463 1661"> <thead> <tr> <th>S.N.</th> <th>Pipeline</th> <th>Length (km)</th> <th>Capacity (MMTPA)</th> <th>Year of Commn.</th> </tr> </thead> <tbody> <tr> <td rowspan="2">1.</td> <td>Mundra-Delhi Pipeline (MDPL)</td> <td>1054</td> <td rowspan="2">6.90</td> <td rowspan="2">2007 (Ph-1) / 2019 (Ph-2)</td> </tr> <tr> <td>Expansion: Palanpur Vadodara Pipeline</td> <td>235</td> </tr> <tr> <td>2.</td> <td>Rewari-Kanpur Pipeline (RKPL)</td> <td>443</td> <td>7.98</td> <td>2015</td> </tr> <tr> <td>3.</td> <td>Mangalore-Hassan-Mysore-Bangalore LPG Pipeline (MHMBPL)</td> <td>356</td> <td>1.94</td> <td>2016</td> </tr> <tr> <td>4.</td> <td>Uran-Chakan-Shikrapur LPG Pipeline (UCSPL)</td> <td>168</td> <td>1.0</td> <td>2019</td> </tr> <tr> <td>5.</td> <td>Hassan Cherlapalli LPG Pipeline Project (HCPL)</td> <td>651</td> <td>2.20</td> <td>2022</td> </tr> </tbody> </table> <p>HPCL has dedicated Projects &amp; Pipelines Department having head office in Mumbai and have executed various projects successfully along with EPMC and carrying safe pipeline transportation operations.</p>					S.N.	Pipeline	Length (km)	Capacity (MMTPA)	Year of Commn.	1.	Mundra-Delhi Pipeline (MDPL)	1054	6.90	2007 (Ph-1) / 2019 (Ph-2)	Expansion: Palanpur Vadodara Pipeline	235	2.	Rewari-Kanpur Pipeline (RKPL)	443	7.98	2015	3.	Mangalore-Hassan-Mysore-Bangalore LPG Pipeline (MHMBPL)	356	1.94	2016	4.	Uran-Chakan-Shikrapur LPG Pipeline (UCSPL)	168	1.0	2019	5.	Hassan Cherlapalli LPG Pipeline Project (HCPL)	651	2.20	2022
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(c) (i)	Entity is technically capable of operating & maintaining Petroleum & Petroleum Products Pipeline	5 (6) (c) (i) HPCL satisfies the criteria as it owns and operates 5132 km of hydrocarbon pipelines for more than one year as required under this sub regulation.  HPCL has a separate Pipeline Operations group with Head office in Mumbai which has more than 25 years of experience in maintaining and operating Petroleum and Petroleum Product Pipeline.
(d)	The Entity has adequate financial strength to execute the proposed Petroleum and Petroleum Products pipeline project and operate and maintain the same.	The Standalone Net Worth of HPCL as per Audited Balance Sheet as on 31 <sup>st</sup> March 2023 is Rs. 277134.3 Millions.  HPCL have Net worth of Rs.18475.6 Million/Km as against the requirement of Rs.5 Million/Km as per regulation for total estimated length of 15 Km. (Certificate enclosed as Annexure IV)
(e)	The entity, on being declared as a successful bidder and not being a company registered under the Companies Act 1956, .....	HPCL is a company registered under The Companies Act 1956.
(f)	The entity shall have a plan for utilization of capacity in the proposed Petroleum and Petroleum Products pipeline	The proposed pipeline is intended to cater to the HPCL own demand for ATF in Navi Mumbai International Airport
(g)	The Entity shall furnish a bid bond in the form of a Bank Guarantee along with the submission of application-cum- bid as per the applicable regulations	HPCL shall Submit the applicable Bank Guarantee at the time of submission of Bid.
(h)	Entity submitting the bid should not have any charges framed under Chapter IX of the Act or have been punished or imposed any penalty under Section 28	No charges have been framed against HPCL.
(i)	The entity agrees to build extra capacity in Petroleum and Petroleum Products pipeline as per the regulations	Shall be complied with.


**ANNEXURE – II**  
**NAME, ADDRESSES, TELEPHONE NUMBER, E-MAILS OF ALL DIRECTORS**

<b>A. WHOLE TIME DIRECTORS</b>				
NAME	DESIGNATION	ADDRESS	TELEPHONE NUMBER	E-MAIL
Mr. P K Joshi	Chairman & Managing Director	Hindustan Petroleum Corporation Ltd. Petroleum House 17, Jamshedji Tata Road Churchgate Mumbai – 400020	022-22863600 , 022-22023677	pushpj@hpcl.in
Mr. Rajneesh Narang	Director – Finance	Hindustan Petroleum Corporation Ltd. Petroleum House 17, Jamshedji Tata Road Churchgate Mumbai – 400020	022-22863601, 022 22023615	narangr@hpcl.in
Mr. Bharathan S	Director – Refineries	Hindustan Petroleum Corporation Ltd. Petroleum House 17, Jamshedji Tata Road Churchgate Mumbai – 400020	022-22025126, 022-22863603	sbharathan@hpcl.in
Mr. Amit Garg	Director – Marketing	Hindustan Petroleum Corporation Ltd. Hindustan Bhavan, 8 Shoorji Vallabhdas Marg, Ballard estate, Mumbai – 400001.	022-2263000 , 022 22614915	gargam@hpcl.in
Mr. K S Shetty	Director - Human Resources	Hindustan Petroleum Corporation Ltd. Petroleum House 17, Jamshedji Tata Road Churchgate Mumbai – 400020	022-22023772, 022-22863613	ksshetty@hpcl.in
<b>B. GOVERNMENT NOMINEE DIRECTORS</b>				
Smt. Sujata Sharma	Government Director	Joint Secretary (M&OR), Ministry of Petroleum and Natural Gas, Shastri Bhawan,	011-23388164	Js.mkt-png@gov.in

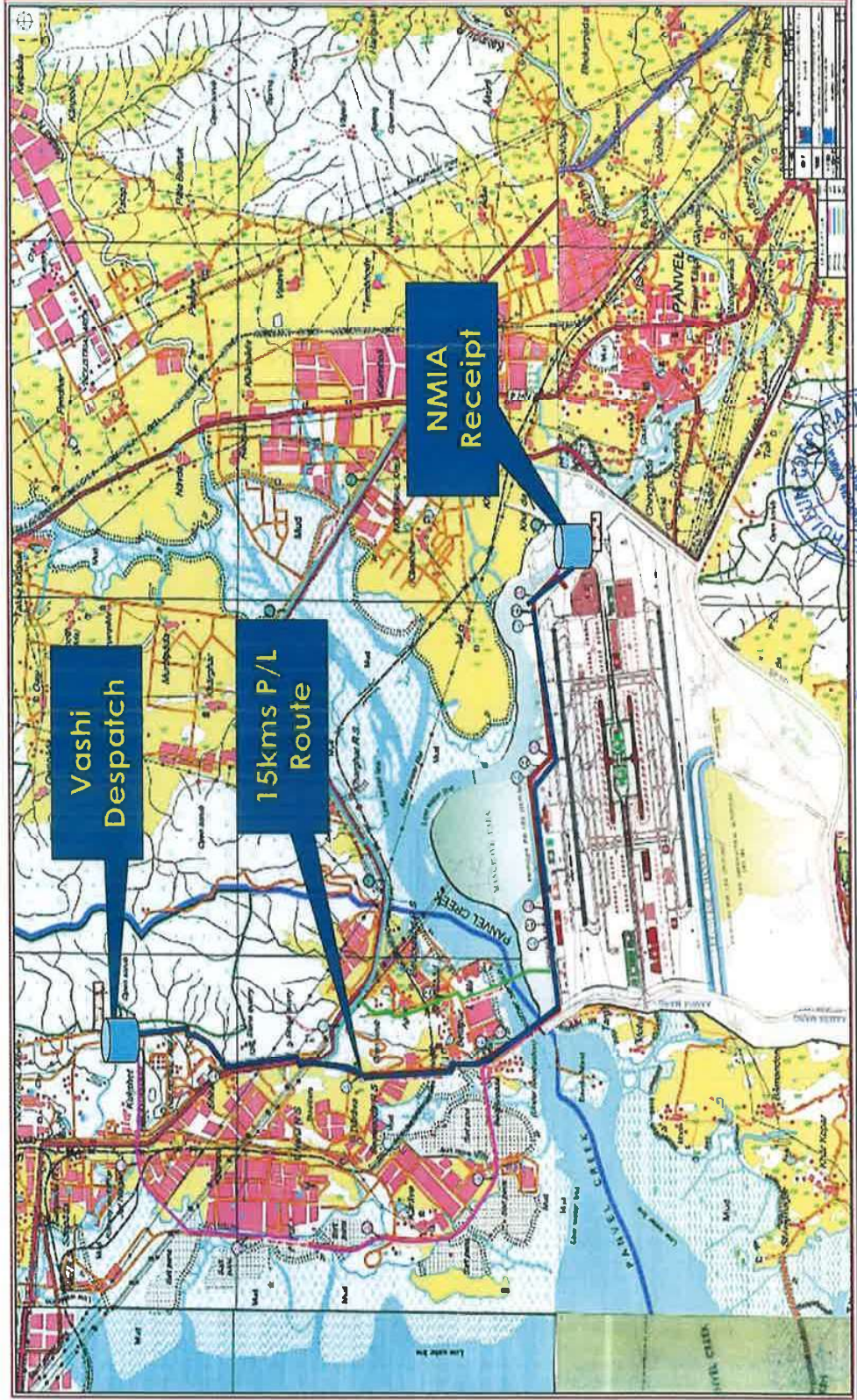


		New Delhi – 110 001.		
<b>Mr.Pankaj Kumar</b>	<b>Government Director</b>	Oil and Natural Gas Corporation Limited, Q1/A+, 7th Floor, NBP Green Heights, Plot C-69, Bandra Kurla Complex, Bandra (East). Mumbai – 400051	022-26274813	dir_offshore@ongc.co.in
<b>C. INDEPENDENT DIRECTOR</b>				
<b>Mrs. Vimla Pradhan</b>	<b>Independent Director</b>	W/O Dilip Kumar Pradhan, Power House, Ward No. 17, Nigomtoli, Kelagagh Road, Simdega, Jharkhand – 835223	9431159411	vimla.pradhan07@gmail.com
<b>Mr. Bechan Lal</b>	<b>Independent Director</b>	S/O. Shree Pyare Lal Jaiswal, Old G9 Hyderabad Colony, BHU, Varanasi, Uttar Pradesh – 221005	9336938955	lalbhu@yahoo.co.in
<b>Mr. Vivekananda Biswal</b>	<b>Independent Director</b>	H.No. 177, Arun Vihar, Sector-29, Noida, Gautam Buddha Nagar, Uttar Pradesh-201301	9810189627	vnbiswal@gmail.com
<b>Mr. Ramdarshan Singh Pal</b>	<b>Independent Director</b>	S/o Laturi Singh, Civil Line, Golabazar, Mainpuri, Uttar Pradesh- 205001	9557397176	palramdarshan53@gmail.com
<b>Dr. Nagaraja Bhalki</b>	<b>Independent Director</b>	S/O Shivasharnappa Bhalki, 1-4-159/31/A, I B Road, Datar Nagar Raichur, Karnataka- 584101	9845343568	nagbhalki@gmail.com
<b>Mr. K S Narendiran</b>	<b>Independent Director</b>	No.12/69, 6 <sup>th</sup> Street, Nehru Nagar, Hosur, Krishnagiri, Tamil Nadu-635109	9443231050	narendiranks@gmail.com



**ANNEXURE-III**

**ROUTE MAP OF VASHI TO NAVI MUMBAI INTERNATIONAL AIRPORT ATF PIPELINE**





Date: 11<sup>th</sup> August 2023

**CERTIFICATE**

To,  
The Secretary,  
PNGRB, 1<sup>st</sup> Floor, World Trade Center,  
Babar Rd, Barakhamba, Delhi 110001

Sir,

Hindustan Petroleum Corporation Limited has proposed to construct approx. 15 KM ATF Pipeline from Vashi (Mumbai) to Navi Mumbai International Airport.

We hereby certify the basis of the latest audited financial statement ending on 31<sup>st</sup> March 2023 the Standalone Net Worth of the HPCL and proposed amount available for each KM is as below.

Particulars		Amount
Paid up share Capital	Rs/Crore	1418.55
Reserves, Surplus (Excl.Revaluation Reserves)	Rs/Crore	26294.88
<b>Total (A)</b>	<b>Rs.Crore</b>	<b>27713.43</b>
<b>Total Proposed Pipeline Length (B)</b>	<b>KM</b>	<b>15</b>
<b>Amount Available (Per KM) C=(A/B)</b>	<b>Rs.Crore/KM</b>	<b>1847.56</b>
<b>Amount Available (per KM) = C*10</b>	<b>(Rs.Millions/KM)</b>	<b>18475.60</b>

In our opinion, Hindustan Petroleum Corporation has adequate financial strength to execute the proposed petroleum products pipelines, operate and maintain the same and meets the financial criterion of minimum combined new worth as specified in the clause no. 5(6)(d) of the PNGRB Regulation notification No. GSR.722 (E) dated 1<sup>st</sup> September 2010 issued by Petroleum and Natural Gas Regulatory Board.

It is further certified that the computation of Net worth based on our scrutiny of the books of accounts, records and documents is true and correct to the best of our knowledge and as per information provided to my/ our satisfaction.

*For D R M & Associates*  
*FRN: 0151499W*

Place: Navi Mumbai



*Partner*  
*CA Krishna K. Das*  
*M.No.129935*  
*UDIN: 23129935BGWESN9577*

Seal of the Firm:

**Office Address**

B- 112, 1<sup>st</sup> Floor, House, Plot No- 14C, Sector-19, APMC Market, Vashi, Navi Mumbai- 400705  
**Email:** cakrishnadas@drmfirm.com | **M:** +91-99200 93421, 93247 30705 | **T:** 022 4012 9845

**Registered Address**

Flat No. 201, Shanti CHS Ltd., Plot No. 109, Sector-11, Koparkhairane, Navi Mumbai - 400709