



हिन्दुस्तान पेट्रोलियम कॉर्पोरेशन लिमिटेड

(भारत सरकार का उपक्रम) रजिस्टर्ड ऑफिस : 17, जमशेदजी टाटा रोड, मुंबई-400 020

HINDUSTAN PETROLEUM CORPORATION LIMITED

(A Government of India Enterprise) REGISTERED OFFICE : 17, JAMSHEDJI TATA ROAD, MUMBAI - 400 020

दूरभाष/ TELEPHONE : 0141-2724948, 2554958, 2724718, 2724720

तार/ TELEGRAM : HIPETOFF

फैक्स/ FAX : 0141-2720628

एम.डी.पी.एल. परिचालन मुख्य कार्यालय,

M D P L OPNS. - HEAD OFFICE

डी-7, लालबहादुर नगर (पूर्व) जे.एल.एन. मार्ग,

D-7, Lal Bhadur Nagar (E), J.L.N. Marg,

मालवीय नगर, जयपुर - 302017

Ref: MDR/SRR

Date: 18.09.2011

Watal
28/9/11

To,

→ The Secretary, PNGRB

1st Floor, World Trade Centre,

Babar Lane, Barakhamba Road,

New Delhi-110001.

Kind Attention: Shri Ratan P.Watal

**Sub: Application for Expression of interest for Laying, Building and Operating
Petroleum Product Pipeline from Awa to Salawas.**

Dear Sir,

We propose to lay a spur pipeline from our existing Pumping station at Awa on Mundra Delhi Pipeline to our depot at Salawas near Jodhpur in Rajasthan. We enclose herewith an Application for Expression of interest, as per PNGRB (Authorizing entities to lay, build, operate or expand petroleum and petroleum products pipelines) Regulations, 2010 for Laying, Building and Operating Petroleum Product spur pipeline from Awa to Salawas. We also enclose a demand draft no 738515 dated 19.09.2011 for Rs 10000/- (Rupees ten thousand only) in favour of Petroleum and Natural Gas Regulatory Board payable at New Delhi.

Thanking you and assuring you of our best attention at all times.

Very truly yours,

Shailesh R. Rao

Shailesh R.Rao

DGM-MDPL

→ *Rao*
28/9/11
→ *AasD(4)*
Encl: as above

Schedule A

APPLICATION OF EXPRESSION OF INTEREST FOR LAYING, BUILDING AND OPERATING PETROLEUM PRODUCT PIPELINE FROM AWA TO SALWAS

A) Minimum Eligibility Criteria as per Regulation 5(6): Complied

B) Documentary Proof in Support of meeting minimum eligibility criteria:
Refer Annexure I

C) Information pertaining to Expression of Interest

1	General Details	
A	Name of the Entity	Hindustan Petroleum Corporation Limited
B	Type of firm	Public Sector Enterprise
C	Date of incorporation and date of commencement of business	15/07/1974
D	Address of the Registered Office	Petroleum House, 17, Jamshedji Tata Road, Mumbai -400 020
E	Name, addresses, telephone number, emails of all directors	Enclosed as Annexure II
2	Primary Technical Data	
A	Point of Origin of Main line	-
	End point of Main line	-
	Point of Origin of Branch line	Spur pipeline originating from Awa Intermediate Pumping Station of Mundra Delhi Pipeline
	End Point of Branch line	Existing depot at Salawas near Jodhpur
B	Indicative Route of the pipeline	Enclosed as Annexure III
	Injection point @ Awa	Existing HPCL Awa Pumping Station of Mundra Delhi Pipeline
	Delivery point @ Salawas	HPCL Salawas depot near Jodhpur.
C	Petroleum Products availability position	The Petroleum products (BSIII grade of MS, BSIII grade of HSD & SKO) will be made available through the existing Awa IPS on Mundra Delhi Pipeline.
D	Potential demand of Petroleum Products enroute the pipeline	The pipeline terminates at Salawas depot with no intermediate tap-off stations. The potential demand at the end station (Salawas Depot) is provided in the Annexure- IV
E	Assessment of total volume for transportation.	Including the Regulation specified additional 25% of HPCL Own requirement, total assessed volume is 1.0 MMTPA.
F	Any other relevant issues	Length of Pipeline is 92.22 KM as per Recce Survey
3	Application Fees	Demand draft no. <u>738515</u> dt. <u>19.09.2011</u> For Rs.10,000/- drawn on <u>SBI</u> bank and <u>New Delhi</u> branch is enclosed.

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ANNEXURE-I

Details / Enclosures in support of HPCL metting the minimum eligibility criteria as per Regulation 5(6)

Reg No. 5(6)	Eligibility Norm	Remarks
(a)	Entity has paid application fee along with application-cum-bid as specified.....	Fee amount in the form of DD towards Expression Of Interest for Authorisation is being enclosed (inline with amended clause for "3. Levy of Fee Regulation " Petroleum and Natural Gas Regulatory Board (Levy of Fee and other Charges) Regulations, 2007.
(b) (i)	Entity is technically capable of laying & building Petroleum & Petroleum products pipeline.....	<p>HPCL had laid and operating 3 nos. Hydrocarbon pipelines of length > 300 Kms, namely</p> <p style="text-align: center;">i) Mundra Delhi Pipeline (MDPL – commissioned in 2007) (1054 KM)</p> <p style="text-align: center;">ii) Visakh Vijaywada Secunderabad Pipeline (VV SPL – commissioned in 1998 (Ph-1)/2002 (Ph-2)) (572 KM) and</p> <p style="text-align: center;">iii) Mumbai Pune Solapur Pipeline (MPSPL – commissioned in 1985 (Ph-1)/2006 (Ph-2)) (508 KM)</p>
(c) (i)	Entity is technically capable of operating & maintaining Petroleum & Petroleum products pipeline.....	The below Pipelines of length>300 Km are being Operated and Maintained by HPCL 1. Mundra Delhi Pipeline (MDPL-Commissioned in 2007. (1054 KM) 2. Visakh Vijaywada Secunderabad Pipeline (VV SPL-Commissioned in 1998 (Ph-1) / 2002 (Ph-2) (572 KM) 3. Mumbai Pune Solapur Pipeline (MPSPL-Commissioned in 1985(Ph-1)/ 2006 (Ph-2). (508 KM)
(d)	The entity has adequate financial strength to execute the proposed Petroleum and Petroleum Products pipeline project and operate and maintain the same and shall meet the financial criterion to qualify for bidding for a single petroleum , petroleum products pipeline..... for estimated pipeline length including branch pipelines - upto 250 Kms	<p>The net-worth of HPCL as per the Audited Balance Sheet as of 31.03.2010 is Rs.125579.7 Millions.</p> <p>The requirement as per Regulation for total estimated length of 93 Km @ is Rs.5 Million/Km is Rs. 465 millions.</p>
(e)	The entity, on being declared as a successful bidder and not being a company registered under The Companies Act 1956	HPCL is a company registered under The Companies Act 1956
(f)	The entity shall have a plan for utilization of capacity in the proposed petroleum and petroleum products pipeline	The proposed pipeline is intended to cater to the demand (HPCL) for petroleum products in Jodhpur and surrounding areas. These are currently being fed by movement of products by road from HPCL- Ajmer and Jaipur Terminals. Summary of potential demand for Petroleum Products at Salawas (end point of proposed pipeline) is enclosed as Annexure IV.

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(g)	The entity shall furnish a bid bond in the form of a Bank Guarantee along with the submission of application-cum-bid.....	Bid bond will be submitted along with the application-cum-bid.
(h)	Entity submitting the bid should not have any charges framed under chapter IX of the Act or have been punished or imposed any penalty under section 28	No charges have been framed against HPCL
(i)	The entity agrees to build extra capacity in petroleum and petroleum products pipeline as per the following basis.....	Will be complied with

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Annexure II

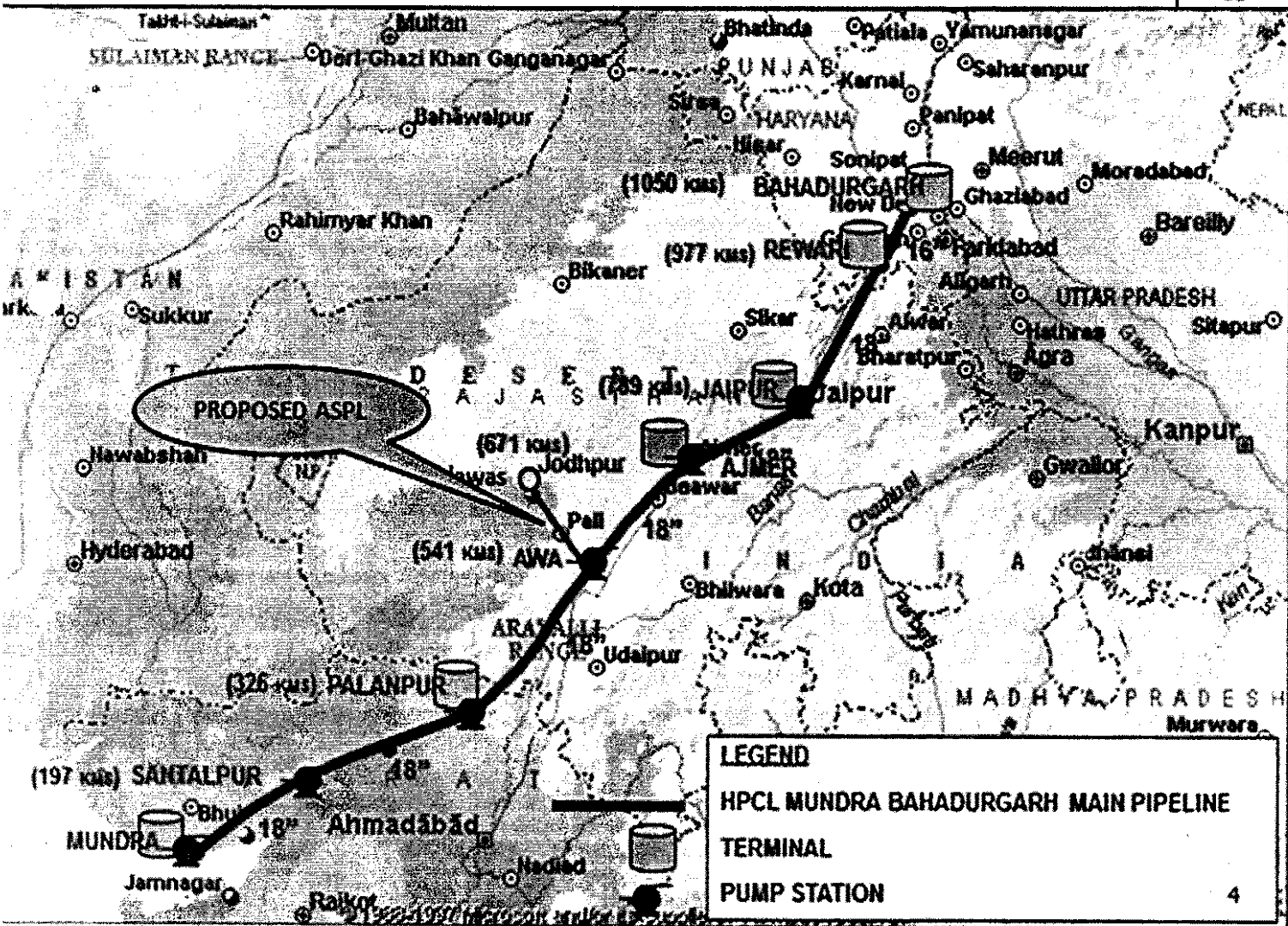
NAME, ADDRESSES, TELEPHONE NUMBERS, and E-MAILS OF ALL HPCL DIRECTORS

NAME	DESIGNATION	ADDRESS	TELEPHONE NUMBER	E-MAIL
Mr.S.Roy Choudhury	Chairman & Managing Director	B-25,May flair Gargens Little Gibbs Raod,Malbar hills,Mumbai-400006	022-22863600,22023677	sroychudhury@hpcl.co.in
Dr..V.Vizia saradhi	Director-Human Resouces	HP apartment Flat no.2,N.S.Road,Mumbai-400026	022-22863900,22023772	viziasaradhi@hpcl.co.in
Mr.B.Mukherjee	Director-Finance	10 C, HP Nagar East Mumbai-400074	022-22023615	bmukherjee@hpcl.co.in
Mr.K.Murali	Director-Refineries	Bangalow No.13,HP Nagar East,Vasinaka,Mahul Road Mumbai-400074	022-22863900,22025126	murlik@hpcl.co.in
Ms.Nishi Vasudeva	Director-Marketing	White house Condominium 'white house' Flat no.201 Nowroji Gamadia road Cross lane,near peddar road,Mumbai-400026	022-22637000,22614915	nishiv@hpcl.co.in
Mr.P.K.Sinha	Part time ex-officio Director	D-1/1,Bharathi nagar New Delhi-110003	011-23381704(O) 011-24615656(R)	
Mr.L.N.Gupta	Part time ex-officio Director	D-1/44,Rabindra nagar New Delhi-110003	011-23386935(O) 011-24617600(R)	
Dr.Gitesh K Shah	Part time Non-official Director	Paritosh Banglow Opp. Aswamegh Banglow,132 ft ring road satellite,Ahmedabad-380015	9825064652	drgitesh@hotmail.com
Mr.Anil Razdan	Director	C-1/34 Pandara park New Delhi-110003	011-23073104 9810352108	
Mr.S.K.Roongta	Director	D-91,The Pinnacle DLF Phase-5 Gurgaon-122009	0124-4286414 9810806414	

Pratik R



SNAPSHOT OF MDPL & PROPOSED AWA SALAWAS PIPELINE



INDICATIVE ROUTE OF THE PIPELINE

Signature

**Potential demand of petroleum products at end point of Awa Salawas
Spur Pipeline***All figures in TMT*

Phase	End Location	Salawas		
		MS	HSD	SKO
1	2014-15	53300	409300	12000
2	2019-20	73300	559100	12000
3	2024-25	93600	680300	12000

Faris K