



# IMC LIMITED

Corporate Office : "NEELADRI", 3rd Floor, No. 9, Cenotaph Road, Alwarpet, Chennai - 600 018.  
Tel.: +91-44-4590 2222, 4590 2299, Fax : +91-44-4590 2200, E-Mail : admin@imc.net.in URL : www.imc.net.in

01<sup>th</sup> Oct 2014

The Secretary  
Petroleum and Natural Gas Regulatory Board  
1<sup>st</sup> Floor, World Trade Centre, Babar Road  
New Delhi - 110001

Dear Sir,

**Sub: Expression of Interest (EOI) to Lay, Build & Operate Petroleum and Petroleum Products Pipeline from Ennore Port to Manali Industrial Area, Chennai**

Please find enclosed the application in the form of Schedule A for Expression of Interest by IMC Ltd to Lay, Build and Operate Petroleum and Petroleum Products Pipeline from, Ennore Port to Manali Industrial Area (Chennai) as per latest PNGRB Regulation 4 (1).

We request you to initiate the process as per your regulation to grant authorization for Laying, Building and Operating the subject mentioned Petroleum & Petroleum Products pipeline. In case IMC Ltd. is authorized for subject pipeline then it will lay, build, operate the Petroleum & Petroleum Products Pipeline under its own name or through a SPV where it holds majority (above 50%) equity or through its existing subsidiaries where it holds majority (above 50%) equity.

Thanking you,

Yours faithfully  
for IMC Ltd



Authorised Signatory

**Schedule A**  
**[See regulation 4(1) and 5(6)]**

**Application form for submitting Expression of Interest by an entity desirous of laying, building, operating or expanding a petroleum and petroleum products pipeline**

- A. Only an entity which complies with the minimum eligibility criteria as per regulation 5 (6) of Petroleum and Natural Gas Regulatory Board (Authorizing Entities to Lay, Build, Operate or Expand Petroleum and Petroleum Product Pipelines) Regulation, 2010 is eligible to Submit its application for submission of expression of interest to the Board.
- B. Entities must enclose documentary proof in support of its meeting the minimum eligibility criteria

**Statement of Minimum Eligibility Criteria as per Regulation 5(6)**

S. No	Sub-Regulation Ref.	Criteria Condition	Submittals/ Remarks
1	5(6)(a)	Application Fee	Submitted
2	5(6)(b)	Technically capable of laying and building petroleum and petroleum products pipeline as per the following qualifying criteria:	
	(i)	Entity has on its own laid, built either a hydrocarbon pipeline length not less than 300 km on a cumulative basis or a city or local natural gas distribution network	NA
	(ii)	Entity has a JV with another entity, which in the past has above experience	NA
	(iii)	Lump sum turnkey or project management consultancy basis through one or more technically competent firms, which in the past have laid and built a hydrocarbon pipeline of a length not less than three hundred kilometers or a city or local natural gas distribution network	We are in discussions with several EPC companies and we intend to outsource the execution of petroleum products pipeline to competent EPC Pipeline laying firms. The following companies have shown interest to be associated with us in this project and most of them have executed greater than 300 kms of pipelines.  1) ACE Pipeline Contracts Pvt Ltd 2) Jaihind Projects Limited

			<p>3) Tebodin Consultants &amp; Engineers India Pvt Ltd</p> <p>4) L&amp;T Hydrocarbon Engineering Ltd</p> <p>5) Cortech International Pvt Ltd</p> <p>6) Fernas Construction Company Inc</p> <p>7) IL&amp;FS Engineering &amp; Constuction Co.</p> <p>We also intend to explore other technically competent firms in case we are granted Authorization.</p>
	(iv)	Entity has an adequate no. of technically qualified personnel with requisite experience.	We have adequate number of technically qualified personnel with experience in construction and pre-commissioning of hydrocarbon pipelines to independently undertake and execute the petroleum and petroleum products pipeline project on a standalone basis. CV's of the technical personals are enclosed
3	5(6)(c)	Technical Capability - Operating & Maintaining Petroleum and Petroleum Products Pipeline - under any of:	
	(i)	Entity on its own has experience of at least one year in O&M of a Petroleum and Petroleum Products Pipeline not less than 300 km on a cumulative basis	NA
	(ii)	Entity has a JV with another entity which has above relevant experience	NA
	(iii)	Entity intends to operate and maintain the proposed petroleum, petroleum products pipeline through an appropriate firms' technical assistance agreement for a period of at least one year with another party having experience of at least one year in operations and maintenance of a petroleum and petroleum products pipeline	NA

F i n a n c i a l	(iv)	Entity has an adequate number of technically qualified personnel with experience in commissioning and operation and maintenance (O&M) of petroleum, petroleum products pipeline and also has a plan to independently undertake the O&M activities of a petroleum, petroleum products pipeline on a standalone basis	We have adequate number of technically qualified personnel with experience in commissioning and operation and maintenance (O&M) of petroleum, petroleum products pipeline. CV's of the operation & maintenance personals are enclosed
4	5(6)(d)	Entity has adequate financial strength to execute proposed Petroleum and Petroleum Product Pipeline - Min Networth as per Regulations	Annual Reports for the year 2012-13 and 2013-14 are enclosed. IMC Ltd's Networth is Rs.3803.51Million- as on 31 <sup>st</sup> March 2014 which is over and above the requirement as per PNGRB regulations for Qualification of this project.
5	5(6)(e)	Entity, if not a company registered under Companies Act 1956, undertakes to convert to a company registered under company's. Act	IMC is already Registered under Companies Act 1956. If Authorised, IMC may form a Project Specific SPV with majority equity or else it may use any of its existing subsidiary companies for execution where it has majority equity. These will be registered under Company's Act.

lease find enclosed Balance sheet and Profit & loss statement for the year 2012-13 and 2013-14.

**Technical eligibility (construction) :** As per the Petroleum and Natural Gas Regulatory Board, Regulation 2010 under the regulation 5(6) (b) (iv) we have adequate number of technically qualified personnel with experience in construction and pre-commissioning of hydrocarbon pipelines to independently undertake and execute the petroleum and petroleum products pipeline project on a standalone basis. CV's of the technical personals are enclosed

**Technical eligibility (operation & maintenance) :** As per the Petroleum and Natural Gas Regulatory Board, Regulation 2010 under the regulation 5(6) (c) (iv) we have adequate number of technically qualified personnel with experience in commissioning and operation and maintenance (O&M) of petroleum, petroleum products pipeline. CV's of the operation & maintenance personals are enclosed

C. The entity submitting the expression of interest must submit the following information:

1	General Details	
A	Name of the Entity	IMC Limited
B	Type of firm – Public Limited Company /	Public Limited Company



	Private Limited Company / Partnership firm / Proprietorship firm / Others (please specify)																			
C	Date of incorporation and date of commencement of business	2 <sup>nd</sup> April 1935																		
D	Address of the Registered office	232/A, Acharya Jagadish Bose Road, Kolkata - 700 020																		
E	Name, addresses, telephone numbers, e-mails of all directors / partners / proprietor.	<table border="1"> <thead> <tr> <th>Name of Board of Directors</th> <th>Address &amp; Telephone number</th> <th>e-mail ID</th> </tr> </thead> <tbody> <tr> <td>Atluri Mallesh Rao</td> <td>9, Cenotaph Road, III Floor, Alwarpet, Chennai-600018 Ph: 91-44-45902222</td> <td><a href="mailto:admin@imc.net.in">admin@imc.net.in</a></td> </tr> <tr> <td>Atluri Amulya Rao</td> <td>9, Cenotaph Road, III Floor, Alwarpet, Chennai-600018 Ph: 91-44-45902222</td> <td><a href="mailto:admin@imc.net.in">admin@imc.net.in</a></td> </tr> <tr> <td>R.Natarajan</td> <td>9, Cenotaph Road, III Floor, Alwarpet, Chennai-600018 Ph: 91-44-45902222</td> <td><a href="mailto:admin@imc.net.in">admin@imc.net.in</a></td> </tr> <tr> <td>M. Bala Subramaniam</td> <td>9/20, 4th Floor Nadava Bhavan Dr. Annie Besant</td> <td><a href="mailto:admin@imc.net.in">admin@imc.net.in</a></td> </tr> <tr> <td>Vishal Kashyap Mahadevia</td> <td>No.81, Land Mark, Carmichael Road, Mumbai - 400 026</td> <td><a href="mailto:admin@imc.net.in">admin@imc.net.in</a></td> </tr> </tbody> </table>	Name of Board of Directors	Address & Telephone number	e-mail ID	Atluri Mallesh Rao	9, Cenotaph Road, III Floor, Alwarpet, Chennai-600018 Ph: 91-44-45902222	<a href="mailto:admin@imc.net.in">admin@imc.net.in</a>	Atluri Amulya Rao	9, Cenotaph Road, III Floor, Alwarpet, Chennai-600018 Ph: 91-44-45902222	<a href="mailto:admin@imc.net.in">admin@imc.net.in</a>	R.Natarajan	9, Cenotaph Road, III Floor, Alwarpet, Chennai-600018 Ph: 91-44-45902222	<a href="mailto:admin@imc.net.in">admin@imc.net.in</a>	M. Bala Subramaniam	9/20, 4th Floor Nadava Bhavan Dr. Annie Besant	<a href="mailto:admin@imc.net.in">admin@imc.net.in</a>	Vishal Kashyap Mahadevia	No.81, Land Mark, Carmichael Road, Mumbai - 400 026	<a href="mailto:admin@imc.net.in">admin@imc.net.in</a>
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2	Primary Technical Data																			
A	Point of origin and the end point of the proposed petroleum and petroleum products pipeline	<p>Petroleum and Petroleum Products Pipeline, for Black &amp; White Oils is proposed. The proposed Petroleum Product Pipeline will originate at the boundary of Ennore Port and go to Manali Industrial Area (Chennai).</p> <p>We propose a pipeline which can transfer imported products from Ennore Port to Manali Industrial Area where it can be Distributed to various industries. The approximate length of pipeline is 13.5 kms.</p>																		
B	Indicative route of the	The map of route of pipeline from Ennore Port boundary to																		

	proposed petroleum and petroleum products pipeline indicating the likely petroleum products injection points and likely delivery points depicted on a physical map	Manali Industrial Area is shown.
C	Petroleum products availability position	Imported volume of Petroleum Products of about 0.5 MT Black Oils and 0.5MT of White Oils per year can be transferred from Ennore Port to Manali Industrial Area through the proposed pipeline.
D	Potential demand of petroleum products enroute the petroleum and petroleum product pipeline	Potential Demand will be around 1.0 Million MT at Manali Industrial Area.
E	Assessment of total volume for transportation in the proposed petroleum and petroleum products pipeline	Around 1.0 Million MT per year as explained in point no. D
F	Any other issue considered as relevant by the entity	NIL
3	Application fee of Rs. 10,000/- paid vide demand draft/ pay order number <___> and dated <___> drawn on <name of bank and branch>.	Rs. 10,000/- Pay order No. 2685, dated 20-09-2014, drawn on Andhra Bank, Connaught Circus Branch, New Delhi 110001.

Date: 01<sup>st</sup> October 2014

Place: Chennai

for IMC Ltd

  
**Authorised Signatory**