



हिन्दुस्तान पेट्रोलियम कॉर्पोरेशन लिमिटेड
 (बनारस का नाम बदलकर) लिमिटेड
 HINDUSTAN PETROLEUM CORPORATION LIMITED

8. शुद्धी वल्लभदास मार्ग पोस्ट बॉक्स नं. 155, मुंबई - 400 001, दूरभाष - 2263 7000 • फॅक्स - 022-2261 1822, ईमेल - mpc@hpcpl.co.in
 8. Shrotri Vallabhdas Marg, P. O. Box No. 155, Mumbai - 400 001, Tel: 2263 7000 • Fax: 022-2261 1822 • e-mail: hmk@hpcpl.co.in
 CIN No.: L22201MH1952GO:008855

Ref: MKTG/PL/KSL/HCPL

12th Dec 2016

To,

The Secretary,
 Petroleum and Natural Gas Regulatory Board,
 1st Floor, World Trade Centre, Babar Road,
 New Delhi - 110001

DA (11071)
ZIL/ACT
201-15
13/12/2016
Scey/4502
13/12/16
V
13/1
F.I.C/AAI
13/12/16

Sub: Expression of Interest (EOI) to Lay, Build & Operate Petroleum Product (LPG) Pipeline from Hassan (Karnataka) to Cherlapalli (Secunderabad, Telangana) under Regulation 4(1).

Dear Sir,

We propose to lay a new Petroleum product LPG pipeline from our Hassan station of MHMSPL LPG Pipeline to our existing LPG bottling plant at Cherlapalli (Secunderabad) in Telangana with a tap-off point (TOP) at our existing LPG Plant at Anantapur in Andhra Pradesh.

We enclose herewith the EOI Application in the specified Schedule A format under Regulation 4(1) of PNGRB (Authorizing Entities to Lay, Build, Operate or Expand Petroleum and Petroleum Products Pipelines) Regulations, 2010 for Laying, Building and operating Petroleum Product LPG Pipeline from Hassan to Cherlapalli.

We also enclose a Demand Draft No ³⁹⁸³⁴⁰ dated 13.12.2016 for Rs 10000/- (Rupees ten thousand only) in favour of Petroleum and Natural Gas Regulatory Board payable at Delhi, towards the application fees for the EOI.

We request you to kindly initiate the process for an early grant of authorization & execution of Laying, Building and Operating the subject Petroleum Product (LPG) Pipeline.

Thanking You

Very Truly yours,

J.S. Prasad
 J.S. Prasad,
 Executive Director- Pipelines

Encl. As per Attachment.

जे. एस. प्रसाद
J. S. PRASAD
 एग्जीक्यूटिव डायरेक्टर - पाइपलाइन्स
 Executive Director - Pipelines

110

Attachments:

1. EOI Application as per Schedule A (Page 3-5)
2. DD No 398690 dated 13-12-2016 for Rs 10000.0 towards application fees.
3. Annexure I (Details in support of Minimum Eligibility criteria)
4. Annexure II (Details of HPCL Directors)
5. Annexure III (Route Map of Proposed Pipeline)
6. Annexure IV (HPCL Audited Balance Sheet)



Schedule A

[see regulations 4 (1) and 5 (6)]

Application form for submitting expression of interest by an entity desirous of laying, building, operating or expanding a petroleum and petroleum products pipeline.

A. Only an entity which complies with the minimum eligibility criteria as per regulation 5 (6) of the Petroleum and Natural Gas Regulatory Board (Authorizing Entities to Lay, Build, Operate or Expand Petroleum and Petroleum Products Pipelines) Regulations, 2010 is eligible to submit its application for submission of expression of interest to the Board. **Complied.**

B. Entities must enclose documentary proof in support of its meeting the minimum eligibility criteria (**Refer Annexure I**).

C. The entity submitting the expression of interest must submit the following information:

1	General Details	
A	Name of the Entity	Hindustan Petroleum Corporation Limited
B	Type of firm – Public Limited Company / Private Limited Company / Partnership firm / Proprietorship firm / Others (please specify)	Public Sector Enterprise
C	Date of incorporation and date of commencement of business	15/07/1974
D	Address of the Registered office	Petroleum House 17, Jamsheedji Tata Road, Churchgate, Mumbai – 400020
E	Name, addresses, telephone numbers, e-mails of all directors / partners / proprietor.	Enclosed as Annexure II
2	Primary Technical Data	
A	Point of origin and the end point of the proposed petroleum and petroleum products pipeline	Point of Origin of the Pipeline: -- Existing Hassan Station of MHMSPL. End Point of the Pipeline: – Existing LPG plant at Cherlapalli (Secunderabad), Telangana.



B	Indicative route of the proposed petroleum and petroleum products pipeline indicating the likely petroleum products injection points and likely delivery points depicted on a physical map	<p>Indicative Route Map Enclosed as Annexure III.</p> <p><u>Injection Point:</u> Existing Hassan Station of MHMSPL in Karnataka.</p> <p><u>Delivery Points:</u> Existing HPCL LPG plants at Anantpur in Andhra Pradesh and Cherlapalli in Telangana.</p>
C	Petroleum products availability position	LPG will be made available to Hassan station from HPCL's Mangalore LPG Import facility, through existing MHMSPL LPG Pipeline.
D	Potential demand of petroleum products enroute the petroleum and petroleum product pipeline	<p>The Pipeline delivers LPG to existing LPG bottling plants at Anantpur and Cherlapalli. LPG demand for HPCL bottling plants at Nagpur, Chandrapur, etc are also proposed to be supplied by onward transportation from Cherlapalli.</p> <p>The Potential estimated demand is as follows: 2021-22- 0.74 MMTPA 2025-26- 0.87 MMTPA 2029-30- 1.02 MMTPA</p>
E	Assessment of total volume for transportation in the proposed petroleum and petroleum products pipeline	<p>The Total Volume assessed including the Regulation specified additional 25% of HPCL own requirements as follows: 2021-22- 0.92 MMTPA 2025-26- 1.09 MMTPA 2029-30- 1.28 MMTPA</p>
F	Any other issue considered as relevant by the entity	Approximate Length of Pipeline is 620 Km



3	Application fee of Rs. _____ paid vide demand draft/ pay order number < _____ > and dated < _____ > drawn on <name of bank and branch>.	Demand Draft No. <u>398340</u> dtd <u>13/12/2016</u> For Rs. 10,000/- drawn on <u>SBI</u> Bank, Payable at New Delhi is enclosed.
---	---	---

Date:
Place:

[Handwritten Signature]

Name and signature of entity or authorized signatory
Official Seal

D. S. PANDAY
Executive Director - Operations

[Handwritten Mark]

ANNEXURE -I
DETAILS / ENCLOSURES IN SUPPORT OF HPCL MEETING THE MINIMUM ELIGIBILITY CRITERIA AS PER REGULATION 5(6)

Reg. 5(6)..	Eligibility Norm	Remark
(a)	Application Fee	Fee amount in the form of Demand Draft No. 39834 dated 15-12-15 towards Expression of Interest for Authorisation is enclosed (in line with amended clause 3 "Levy of Fee Regulation" PNGRB Regulations, 2007.
(b) (i)	Entity is technically capable of laying & building Petroleum & Petroleum Products pipeline.....	<p>HPCL had laid and built the following Hydrocarbon Pipelines of length > 3300 Kms, namely:</p> <ol style="list-style-type: none"> 1. Awa-Salawas Pipeline 93 Kms (Commissioned in 2015) 2. Bahadurgarh-Tikrikalan Pipeline 14 Kms (Commissioned in 2015) 3. Ramanandi-Bahadurgarh Pipeline 243 Kms (Commissioned in 2012) 4. Ramanandi-Bhatinda Pipeline 30 Kms (Commissioned in 2011) 5. Mundra-Delhi Pipeline 1054 Kms (MDPL - Commissioned in 2007) 6. Visakh-Vijayawada-Secunderabad Pipeline, 572 Kms (MVSP - Commissioned in 1998 (Ph-1) / 2002 (Ph-2)) 7. Mumbai-Pune-Solapur Pipeline, 508 Kms (MPSPL - Commissioned in 1985 (Ph-1) / 2006 (Ph-2)) 8. Rewari-Kanpur Pipeline (RKPL - 442 Kms) (Commissioned in 2015) 9. Mangalore-Hassan-Mysore-Yedyur (356 Km) LPG Pipeline (Commissioned in 2016) <p>HPCL has dedicated Pipeline Project team, with Head office in Mumbai who have executed the above mentioned Pipeline Projects on EPMC basis.</p>
(c) (i)	Entity is technically capable of operating & maintaining Petroleum & Petroleum Products Pipeline.....	<p>HPCL has been operating the above mentioned pipelines from 1 to 7 of more than 2500 km. for more than one year as required under this sub regulation.</p> <p>HPCL has a separate Pipeline Operations group with Head office in Mumbai which has more 25 years of experience in maintaining and operating Petroleum and Petroleum Product Pipeline.</p>



(d)	The Entity has adequate financial strength to execute the proposed Petroleum and Petroleum Products pipeline project and operate and maintain the same and shall meet the financial criterion to qualify for bidding for a single or	The Net Worth of HPCL as per Audited Balance Sheet as on 31 st march 2016 is Rs. 183561 Millions We have Network of Rs.296 Million/Km as against the requirement of 6 Million/Km as per regulation for total estimated length of 620 Km. (Certificate enclosed as Annexure IV)
(e)	The entity, on being declared as a successful bidder and not being a company registered under the Companies Act 1956,	HPCL is a company registered under The Companies Act 1956.
(f)	The entity shall have a plan for utilization of capacity in the proposed Petroleum and Petroleum Products pipeline	The proposed pipeline is intended to cater to the HPCL demand for Petroleum products in Southern Andhra Pradesh, Telangana and eastern parts of Maharashtra. It is expected that the proposed line will replace 241 MMT-Km of Road/Rail transportation per annum at current levels.
(g)	The Entity shall furnish a bid bond in the form of a Bank Guarantee along with the submission of application-cum-bid....	We shall Submit the applicable Bank Guarantee at the time of submission of Bid.
(h)	Entity submitting the bid should not have any charges framed under Chapter IX of the Act or have been punished or imposed any penalty under Section 28	No charges have been framed against HPCL.
(i)	The entity agrees to build extra capacity in Petroleum and Petroleum Products pipeline as per the following basis.....	Shall be complied with.



94

ANNEXURE – II
NAME, ADDRESSES, TELEPHONE NUMBER, E-MAILS OF ALL DIRECTORS

NAME	DESIGNATION	ADDRESS	TELEPHONE NUMBER	E-MAIL
Mr. Mukesh Kumar Surana	Chairman & Managing Director	Hindustan Petroleum Corporation Ltd. Petroleum House 17, Jamshedji Tata Road Churchgate MUMBAI – 400020	022-22863600 , 022-22023677	mksurana@hpcl.in
Mr. P K Joshi	Director - Human Resources	Hindustan Petroleum Corporation Ltd. Petroleum House 17, J.Tata Road Churchgate MUMBAI – 400020	022-22863613 , 022-22023772	pushpal@hpcl.in
Mr. J. Ramaswamy	Director – Finance	Hindustan Petroleum Corporation Ltd. Petroleum House 17, J.Tata Road Churchgate MUMBAI – 400020	022-22863601 , 022 22023615	jram@hpcl.in
Mr. V.S. Shenoy	Director – Refineries	Hindustan Petroleum Corporation Ltd. Petroleum House 17, J.Tata Road Churchgate MUMBAI – 400020	022-22025126 , 022-22863603	svshenoy@hpcl.in
Mr. S. Jeykrishnan	Director – Marketing	Hindustan Petroleum Corporation Ltd. Hindustan Bhavan, 8 Shoorji Vallabhdas Marg, Ballard estate, Mumbai – 400001.	022-22637406 , 022 22617106	jeyakrishnans@hpcl.in @hpcl.in
Mr. Sandeep Poundrik	Part time ex-officio Director	Joint Secretary (Refineries), Ministry of Petroleum and Natural Gas, Shastri Bhawan, New Delhi – 110 001.	011- 3386935	jsr.png@nic.in
Ms. Urvashi Sadhwani	Part time ex-officio Director			
Mr. Ram Niwas Jain	Part time non official Director			



Maheshwari & Sharad

Chartered Accountants

240 – B Ansal Chambers – II, 6 Bhikaji Cama Place, New Delhi – 110 066

Tel: 26168798 ; 9810497376 ; e-mail: samca6@gmail.com

CERTIFICATE

Hindustan Petroleum Corporation Ltd. has proposed to construct following pipeline as per the details:

Massan to Cherlapalli Pipeline – total length 620 Kms. (Approx.)

As per the audited Balance Sheet as at 31st March 2016, the Net Worth of the Company is as under:

Fund Source	Rs./ Crore
Paid up Share Capital	339.01
Reserves & Surplus (Excluding Revaluation Reserves)	18,017.09
Net Worth	18,356.10

Accordingly, the amount available per Km is Rs. 29.60 Crores (Rs. 296 Millions).

In our opinion, therefore, Hindustan Petroleum Corporation Ltd. has adequate financial strength to execute the proposed petroleum products pipelines, operate and maintain the same and meets the financial criterion of minimum combined net worth as specified in the Clause no. 5(6)(d) of the P&NG regulation Notification No. GSR 722(E) dtd. 1st September, 2010 issued by Petroleum and Natural Gas Regulatory Board (Please also see Schedule (1) Regulation 18(1) Part-I viz. General, Technical and Financial details.

This certificate is provided on basis the explanations and information provided to us by Hindustan Petroleum Corporation Ltd.

Place: NEW DELHI

Date: 12.12.2016

For Maheshwari & Sharad
Chartered Accountants
Firm Regn No. 015513N



Sharad Mohan
Partner

M.No. 082176